

Sacramento Region

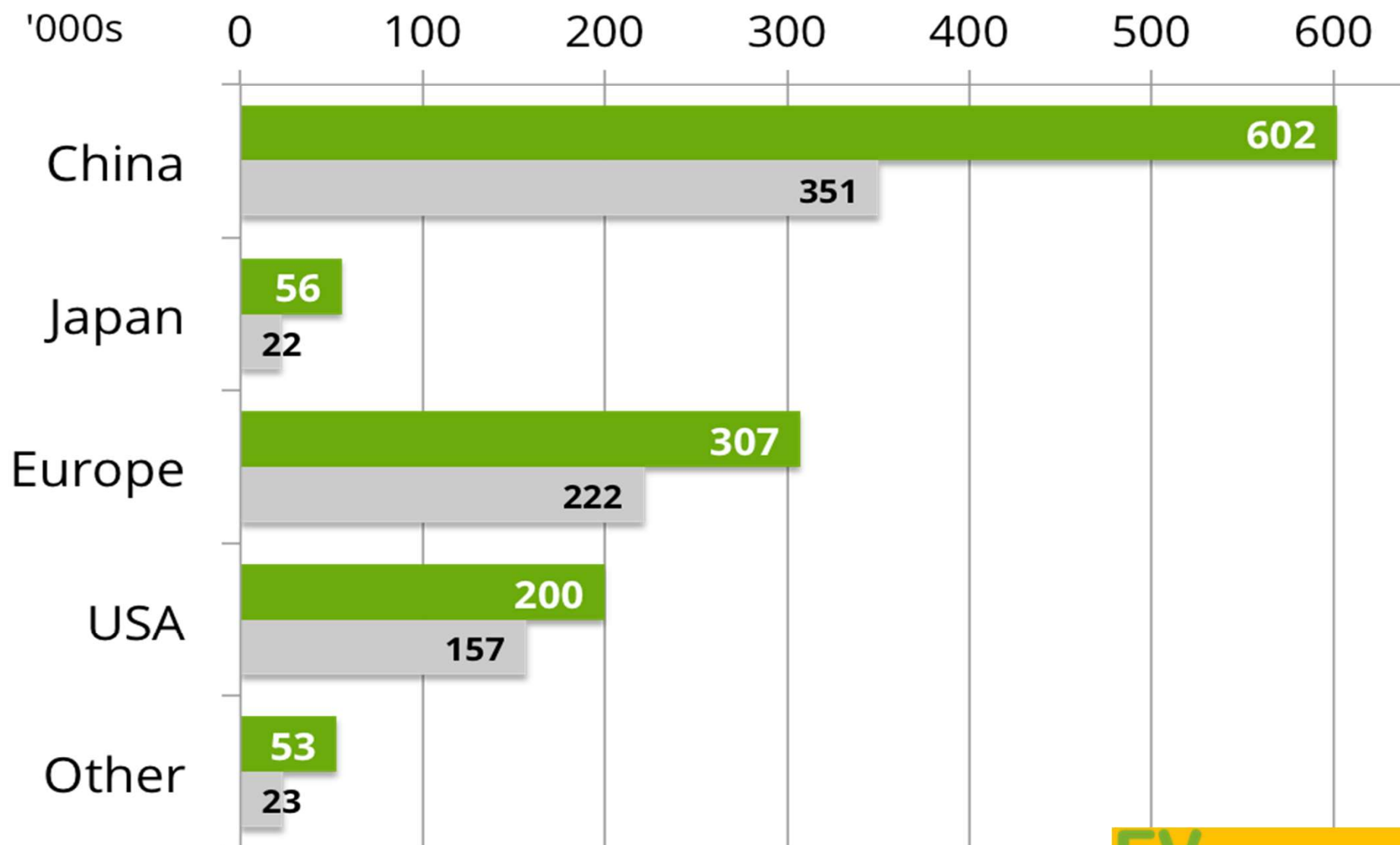
Where are we at with Electric Vehicles (EV)?



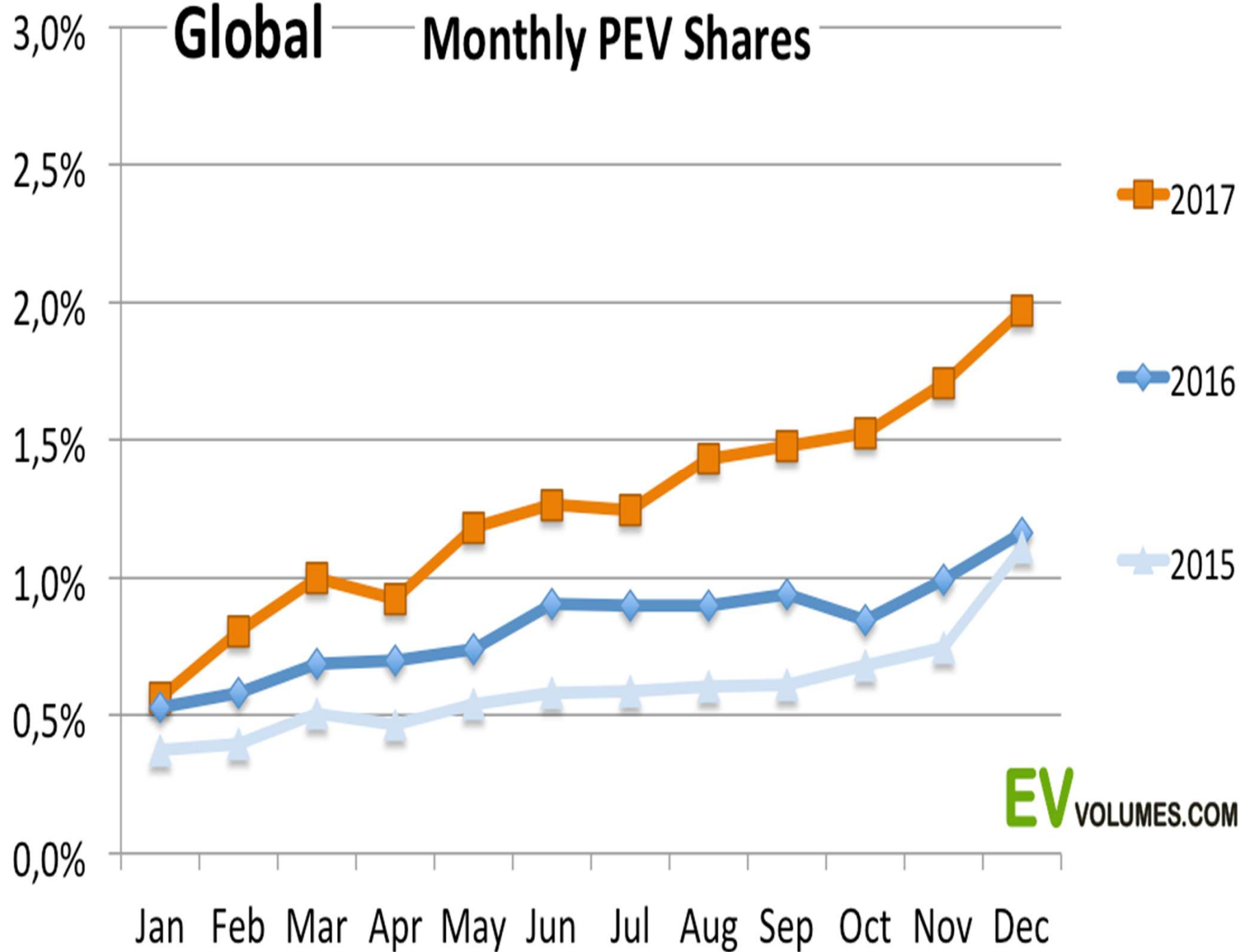
Plug-in Sales

■ 2017

■ 2016

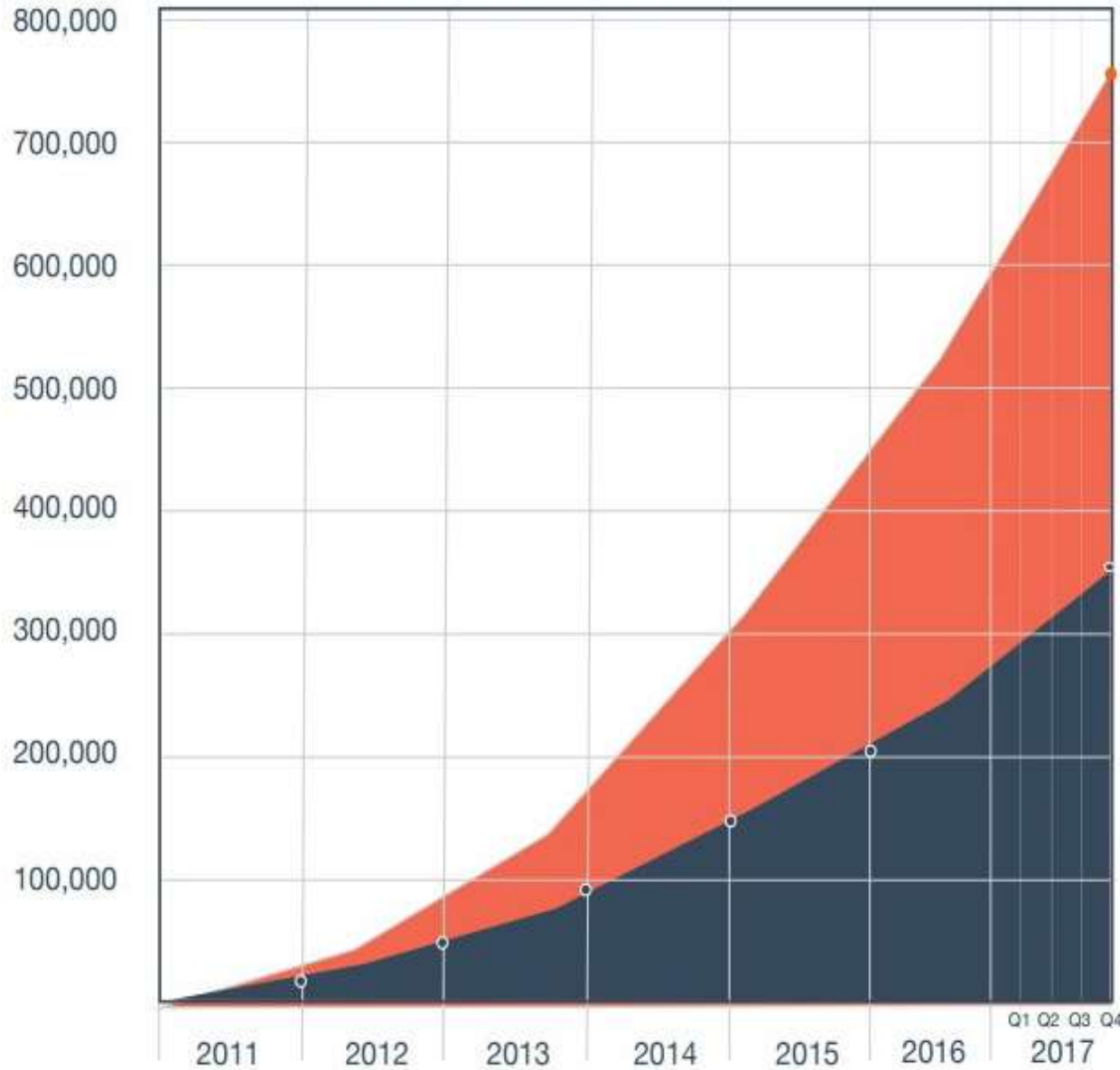


Global Monthly PEV Shares



CUMULATIVE SALES

Sacramento Region: 13,000

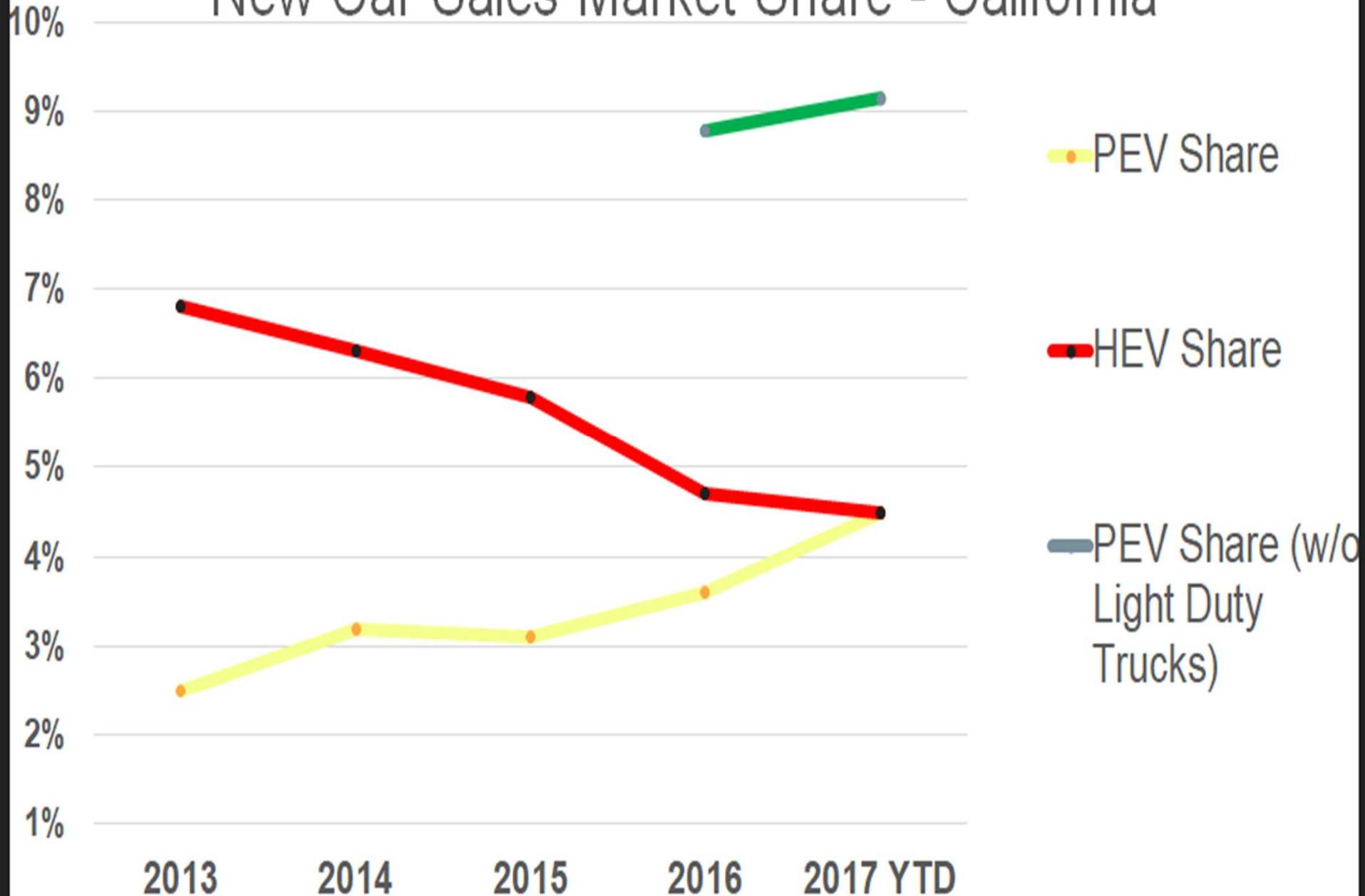


- **NATIONAL SALES**
December 2017: 25,446
2017 Sales: 196,225
Cumulative 2011-present: 757,247
- **CALIFORNIA SALES***
December 2017: 12,469
2017 Sales: 97,337
Cumulative 2011-present: 362,469

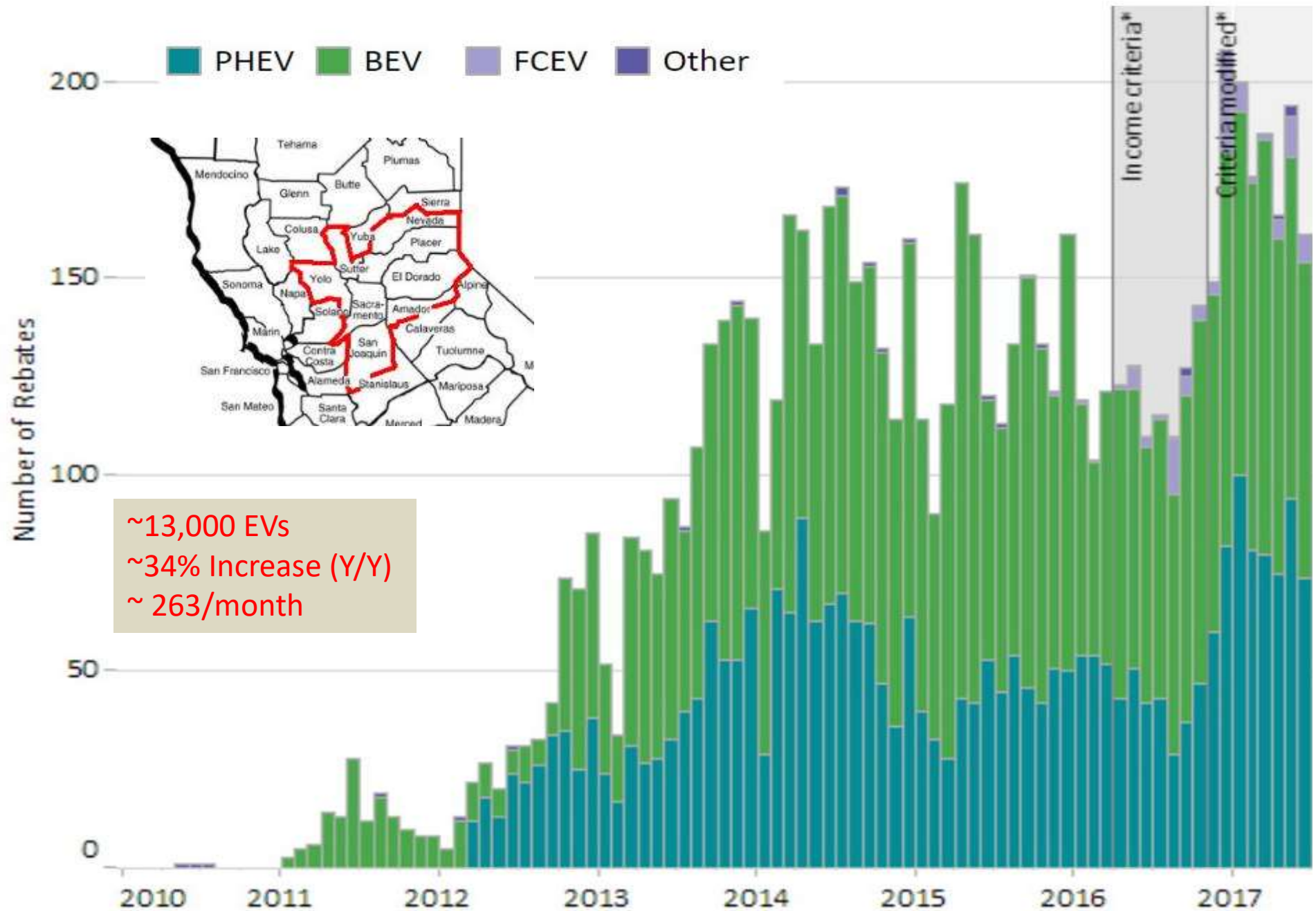
* Assumes CA sales are approximately 50% of National sales (1/4/2018)

VELOZ

New Car Sales Market Share - California



CVRP Rebates by Month



CVRP Rebates by Month

Sacramento County

